

PRIYANKA SHARMA

CONTACT	IIT Stuart School of Business Illinois Institute of Technology 18th Floor, 10 W. 35th Street Chicago, IL 60616	Cell: 717-850-3266 Office: 312-906-6255 E-mail: priyanka.sharma@stuart.iit.edu
EMPLOYMENT	Assistant Professor of Economics (<i>Tenure Track</i>) IIT Stuart School of Business	August 2014 –
	Assistant Professor of Economics (<i>Visiting</i>) IIT Stuart School of Business	August 2013 – July 2014
RESEARCH INTERESTS	Industrial Organization, Strategy, Innovation, Entrepreneurship, Information Economics.	
TEACHING INTERESTS	Microeconomics, Game Theory, Industrial Organization, Strategy, Innovation.	
EDUCATION	Ph.D., Economics Texas A&M University, College Station, Texas, USA <i>Dissertation Title:</i> <i>The Impact of Asymmetric Information: Applications in Entrepreneurship and Finance</i>	August 2013
	Master of Arts, Economics Delhi School of Economics, University of Delhi, India	May 2008
	Bachelor of Arts (Honors), Economics Hans Raj College, University of Delhi, India	May 2006
PUBLICATIONS	“State Enforceability of Non-Compete Agreements: Regulations That Stifle Productivity!” (with Smriti Anand, Iftexhar Hasan and Haizhi Wang), <i>Human Resource Management</i> , Volume 57, Pages 341–354, January/February 2018.	
	“Is More Information Always Better? A Case in Credit Markets”, <i>Journal of Economic Behavior & Organization</i> , Volume 134, Pages 269–283, February 2017.	
	“The 80/20 Rule: Corporate Support for Innovation by Employees” (with Silvana Krasteva and Liad Wagman), <i>International Journal of Industrial Organization</i> , Volume 38, Pages 32–43, January 2015.	
REFEREED CONFERENCE PROCEEDINGS	“Covenants Not to Compete: The Ties that Stifle Productivity!” (with Smriti Anand, Iftexhar Hasan and Haizhi Wang), <i>Academy of Management Proceedings</i> , 2015. Judged as one of the best papers at Academy of Management Annual Meetings 2015.	
WORKING PAPERS	“Entry, Settlement and Litigation under Sequential Innovation” (with Silvana Krasteva and Chu Wang).	
	“Advertising and Voter Data in Biased Political Contests” (with Liad Wagman).	

WORK IN PROGRESS “Consumer Search with Vertical Differentiation” (with Silvana Krasteva).

“Unsolicited Ratings” (with Suraj Shekhar).

“I-Deals Differentiation and Team Effectiveness: Contextual Effects of Communication” (with Smriti Anand).

GRANTS “Negotiating I-deals: Career Management in the new Economy” (with Smriti Anand). Illinois Tech Faculty Innovation Grant sponsored by Coleman Foundation. \$2000 awarded.

“Information asymmetry in relational contracts: I-deals differentiation to individual & team effectiveness relationship as an exemplar” (with Smriti Anand). Stuart School of Business Dean’s Summer 2017 Research Grant. \$5000 awarded.

TEACHING EXPERIENCE Stuart School of Business, Illinois Institute of Technology, USA

Mathematical Methods for Economics I (Doctoral level)

Economics 1 (Doctoral level)

Strategic Decision Making and Negotiations (Graduate level)

Managerial Economics (Graduate level)

Business Economics (Undergraduate level)

Game Theory for Managers (Undergraduate level)

Principles of Economics (Undergraduate level)

Economics of the Firm (Undergraduate level)

Department of Economics, Texas A&M University, USA

Principles of Microeconomics (Undergraduate level)

INVITED PRESENTATIONS AND CONFERENCES **2018:** Economics & Privacy Research Roundtable at University of Arizona, AZ; Midwest Economic Association Meetings at Evanston, IL; International Industrial Organization Conference at Indianapolis, IN.

2017: Midwest Academy of Management Annual Meetings at Chicago, IL.

2016: Western Economic Association International Annual Conference at Portland, OR; Illinois Economic Association Annual Meetings at DePaul University, IL; Midwest Economic Theory Meetings at Purdue University, IN.

2015: Academy of Management Annual Meetings at Vancouver, Canada.

2014: Midwest Economic Theory Meetings at IUPUI, IN; International Conference on Game Theory at Stony Brook University, NY; Workshop on Innovations, Patents and Licensing at Stony Brook University, NY; University of Illinois at Urbana-Champaign, IL (Invited); Winter School at Delhi School of Economics, India; Annual Conference on Economic Growth and Development at ISI-Delhi, India; Kamrah Institute of Information Technology, India.

2013: Illinois Tech Stuart School of Business at Chicago, IL; Illinois Economic Association Annual Meetings at DePaul University, IL.

2012: Southern Economic Association at New Orleans, LA; Texas Economic Theory Camp at Southern Methodist University, TX; International Conference on Game Theory at Stony Brook University, NY; Midwest Economic Theory Meetings at Indiana University, IN; Southwestern Social Science Association Meetings at San Diego, CA; Student Research Week at Texas A&M University, TX.

2011: Delhi School of Economics at University of Delhi, India; Midwest Economic Theory Meetings at Vanderbilt University, TN.

AWARDS

S. Charles Maurice Graduate Fellowship in Economics for academic excellence in 2011-12 academic year at Texas A&M University.
 Graduate Student Council Travel Award for presentation at International Conference on Game Theory in Stony Brook in Summer 2012.
 Office of Graduate Studies Research and Presentation Travel Grant for presentation at SSSA Meetings in San Diego in Spring 2012.
Private Enterprise Research Center Bradley Fellowship for the 2011-12 academic year at Texas A&M University
Gail Frey Monson Memorial Scholarship for the 2010-11 academic year at Texas A&M University.
Prof. Balvir and Ranjana Singh Memorial Scholarship for academic years 2006-2008 at Delhi School of Economics, University of Delhi New Delhi, India.

ACHIEVEMENTS

Received Graduate Teaching Academy (GTA) Fellow Certification in 2011-2012.
 Won 1st place in Oral Presentations (Graduate) in Social Sciences, Business, and Public Policy at 2012 Student Research Week, TAMU.
 Achieved 37th rank among 150 candidates selected from all over India in the competitive entrance exam for M.A Economics in Delhi School of Economics, University of Delhi New Delhi, India in June 2006.

REFEREEING

Information Economics and Policy, Journal of Institutional & Theoretical Economics, Journal of Economics & Management Strategy, Journal of Economic Behavior & Organization, Economics Bulletin.

ADVISING

Tianyu Zhao (Ph.D. Committee Member)	
Audrey Mathews (Ph.D. Committee Member)	May 2018
Yilong Luo (Ph.D. Committee Member)	May 2018
Susanna D. Aguilar (Ph.D. Committee Member)	December 2015
Ghazale Haddadian (Ph.D. Committee Member)	May 2014

LEADERSHIP AND SERVICES

Instructional Resources Committee, SSB	2013–
SHRM Foundation Undergraduate Scholarship Reviewer	2017, 2016
Northern Finance Association Conference Program Committee	2016, 2014
(Economics) Intellectual Climate and Diversity Committee, TAMU	2011–2013
Economics Graduate Student Association, TAMU	2012–2013
Graduate Teaching Academy Steering Committee, TAMU	2012–2013

Last Updated on: January 8, 2019